



## OVERVIEW

Alinta Tech Solutions (also known as Alinta Tech) is a Managed IT Support and Technology Solutions Provider. Our services include comprehensive IT support functions, outsourced IT staffing and technology solutions designed to support the success and growth of small and medium-sized businesses.

Alinta Tech is owned by Alintacorp 64 Pty Ltd ([www.alintacorp.co.za](http://www.alintacorp.co.za)), which has been offering corporate training to the South African government and the private sector since its inception in August of 2011.

### Our Company

The company's offices are located in Sandton, Johannesburg, with facilities including office space, a conference room and a phone centre. Alinta Tech has a limited number of private investors. The company has begun offering services as of the 1st July 2021

Our staff complement at Alinta Tech is proudly racially and culturally diverse. We embrace the policies and principles of Black Economic Empowerment (BEE) and are a 100% black-owned business. We have aligned our business structure and equity accordingly.

### Our Services

Alinta Tech provides a wide range of IT Support Services (Managed IT) and Technology Solutions. All delivered by an experienced and friendly team of professionals dedicated to putting your business' success first. The most common needs that we can fulfil include;

- IT Support
- Server Management
- Strategic IT advice
- Outsourced IT Personnel
- Cloud Services
- Software Services
  - Business Applications Development and Integration
  - Web applications
- Network Management
- IT Security services and solutions
- IT Relocation
- Communication technologies including Microsoft Teams
- VOIP
- Payroll Management (VIP) & Pastel
- SAP Consulting Services
- Fibre and other data solutions

Please see a detailed description of our services in the "Services Description" section.



## Our Market

The Information and Communications Technology (ICT) industry is one that is constantly growing, even more so with the effects of the COVID 19 pandemic. The rising need for seamless IT services and products, including digital data and related services across various businesses requires that IT infrastructure be adequately supported. This subsequently brings extensive growth prospects for the industry, thus giving Alinta Tech an excellent opportunity to enter this market

## Financial Considerations

Start-up assets have been adequately catered for. This includes expenses and the cash needed to support operations until revenues reach an acceptable level. Most of the company's liabilities come from private investors and management investment.

We expect to be paying higher costs in staff salaries, marketing, and advertising in the early stages of the business as we attempt to build sales volume. The company expects to reach profitability in 6 months and does not anticipate any serious cash flow problems. We have conservatively projected that during the first three months we will be able to conclude two contracts monthly, this will guarantee break-even point within this period. We expect to see monthly profits in mid-December 2021.

## Our Staff

The company has four departments set up as follows.

### Administration

- Finances and general admin
- Legal
- Tender admin
- Human Capital

### Technical

- Core of the company
- Implements company services

### Sales & Marketing

- Sales & Marketing
- New Business
- Tender admin



## Stakeholder Management

- New Business
- Contract negotiations
- Strategy
- Governance
- Ethics

The company plans to hire additional service representatives and administrative personnel as we grow and get larger contracts.

### Contact us

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